

## IMPORTANT TERMS of our HOME EQUITY LINES OF CREDIT

**THIS DISCLOSURE CONTAINS INFORMATION ABOUT OUR HOME EQUITY LINES OF CREDIT. YOU SHOULD READ IT CAREFULLY AND KEEP THIS COPY FOR YOURSELF. THE TERMS FOR ALL PLANS ARE THE SAME EXCEPT FOR WHERE OTHERWISE INDICATED.**

### **Availability Of Terms**

All terms described below are subject to change. If these terms change, other than the Annual Percentage Rate, and you decide, as a result, not to enter into an agreement with us, you are entitled to a refund of any fees you paid to us or anyone else in connection with your application.

### **Security Interest**

We will take a Deed of Trust/Mortgage on your home ("Security Property"). You could lose your home if you do not meet certain obligations in your agreement with us.

### **Possible Actions**

#### **Termination**

If you fail to meet the terms of repayment, or if you act or fail to act in a way that adversely affects our security interest or other rights in the Security Property, or if you have committed fraud or made a material misrepresentation in connection with the account, we may, subject to the Governing Law, terminate the plan, require payment in full of the entire outstanding balance in a single payment, or cause the Security Property to be sold and the proceeds of such sale to be applied to your obligation to us. You agree to pay any reasonable costs of protecting, retaking, repairing, or selling the Security Property.

#### **Suspension**

Your right to request additional advances may be suspended, or your maximum credit limit reduced, at our option, in the following instances: (1) you fail to make the scheduled payments due to us; (2) you fail to make timely payments to the holders of Deeds of Trust/Mortgages senior to ours; (3) you fail to pay real property taxes prior to delinquency; (4) you fail to maintain the required property insurance; (5) the value of the Security Property declines significantly below the appraised value upon which we relied in approving your application; (6) we reasonably believe that your ability to meet your payment obligations is impaired because of a material change in your financial circumstances; (7) governmental action precludes our imposing the interest rate provided herein or adversely affects the priority of our security interest such that the value of our interest is less than 120% of your maximum credit limit; (8) for variable rate plans, the maximum interest rate under the plan is reached; or (9) government regulatory authorities find that further advances under this plan constitute an unsafe and unsound practice. When the condition which caused the suspension of advances or reduction of your maximum credit limit no longer exists, the original terms of your agreement will be reinstated. You understand that if your right to request additional advances is suspended or your maximum credit limit is reduced, you still owe us whatever sums you have already borrowed, all other charges under your agreement, and applicable Finance Charges.

### **Minimum Payment Requirements**

#### **Amortizing Plan(s)**

You can obtain credit advances for 120 months (the draw period). During the draw period, payments will be due on a monthly basis. Your minimum monthly payment will be established at the time of each advance or change in interest rate, to the amount necessary to fully amortize your outstanding account balance no later than 180 months from the date of the last advance, subject to the lesser of \$100.00 or your account balance.

After the draw period ends, you will no longer be able to obtain credit advances and must pay your outstanding balance (the repayment period). The length of the repayment period will depend on the date and amount of your last advance but will not exceed 180 months. During the repayment period, minimum payments will be due on a monthly basis and will be calculated in the same manner as the draw period.

#### **Interest Only Plan(s)**

You can obtain credit advances for 120 months (the draw period). During the draw period, payments will be due on a monthly basis. Your minimum monthly payment will be established at the close of each billing cycle at an amount equal to all accrued yet unpaid finance charges due, subject to the lesser of \$100.00 or your account balance.

After the draw period ends, you will no longer be able to obtain credit advances and must pay your outstanding balance (the repayment period). The length of the repayment period will depend on the date and amount of your last advance but will not exceed 180 months. During the repayment period, minimum payments will be due on a monthly basis and will be established on the 1st day of the repayment period, and any subsequent change in interest rate, to the amount necessary to fully amortize your outstanding account balance no later than the agreement maturity date, subject to the lesser of \$100.00 or your account balance.

### **Minimum Payment Example**

#### **Amortizing Plan**

If you made only the minimum payments and took no other credit advances, it would take 151 months to pay off a credit advance of \$10,000.00 at an **ANNUAL PERCENTAGE RATE** of 7.00%. During that period, you would make 120 monthly payments of \$100.00, followed by 30 monthly payments of \$100.00, and a final payment of \$52.83.

#### **Interest Only Plan**

If you made only the minimum payments and took no other credit advances, it would take 151 months to pay off a credit advance of \$10,000.00 at an **ANNUAL PERCENTAGE RATE** of 7.00%. During that period, you would make 120 monthly payments of \$100.00, followed by 30 monthly payments of \$100.00, and a final payment of \$52.83.

## **Fees And Charges**

To open and maintain a line of credit, you must pay certain fees to third parties. These fees generally total from \$500.00 to \$1,000.00. If you ask, we will give you an itemization of the fees you will have to pay to third parties.

## **Insurance**

You must carry insurance on the property that secures this plan.

## **Minimum Draw And Balance Requirements**

The minimum initial credit advance you can receive is \$5,000.00. The minimum subsequent advance you can receive is \$1,000.00.

## **Tax Deductibility**

You should consult a tax advisor regarding the deductibility of interest and charges for the line of credit.

## **Variable Rate Feature**

Following the expiration of any Introductory Rate Period, these plans have a Variable Rate feature. The Annual Percentage Rate (corresponding to the periodic rate), and the amount of the minimum payments during the draw and repayment periods can change as a result. The Annual Percentage Rate includes only interest and no other costs. The Annual Percentage Rate is based on the value of an index. The index is the highest Prime Rate as published in the Money Rates section of The Wall Street Journal in effect on the day any Introductory Rate period expires, and subsequently, on the 14th day immediately preceding each change date. If more than one rate is shown, we will use the higher rate. To determine the Annual Percentage Rate that will apply to your line of credit, we add a margin to the value of the index. Ask us for the current index value, margin, discount, and Annual Percentage Rate. After you open a line of credit, rate information will be provided in periodic statements that we send you.

## **Rate Changes**

### **Amortizing Plan Without Introductory Rate**

Your Annual Percentage Rate can change quarterly. There is no limit on the amount by which your interest rate can change during any one year period other than the maximum and minimum Annual Percentage Rates that can apply to your account at any time. The maximum **ANNUAL PERCENTAGE RATE** at any time is 18.00%. The minimum **ANNUAL PERCENTAGE RATE** at any time is 4.00%.

### **Amortizing Plan With Introductory Rate**

Your Annual Percentage Rate can change on the day the Introductory Rate period expires, and subsequently, on the 1st day of each calendar quarter thereafter. There is no limit on the amount by which your interest rate can change during any one year period other than the maximum and minimum Annual Percentage Rates that can apply to your account at any time. The maximum **ANNUAL PERCENTAGE RATE** at any time is 18.00%. The minimum **ANNUAL PERCENTAGE RATE** at any time is 4.00%.

### **Interest Only Plan**

Your Annual Percentage Rate can change quarterly. There is no limit on the amount by which your interest rate can change during any one year period other than the maximum and minimum Annual Percentage Rates that can apply to your account at any time. The maximum **ANNUAL PERCENTAGE RATE** at any time is 18.00%. The minimum **ANNUAL PERCENTAGE RATE** at any time is 4.00%.

## **Maximum Rate and Payment Examples**

### **Amortizing Plan Without Introductory Rate**

If you had an outstanding balance of \$10,000.00 during the draw period, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.00% would be \$161.06. This Annual Percentage Rate could be reached during the 2nd month of the draw period.

If you had an outstanding balance of \$10,000.00 during the repayment period, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.00% would be \$161.06. This Annual Percentage Rate could be reached during the 2nd month of the repayment period.

### **Amortizing Plan With Introductory Rate**

If you had an outstanding balance of \$10,000.00 during the draw period, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.00% would be \$139.97. This Annual Percentage Rate could be reached during the 7th month of the draw period.

If you had an outstanding balance of \$10,000.00 during the repayment period, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.00% would be \$161.06. This Annual Percentage Rate could be reached during the 2nd month of the repayment period.

### **Interest Only Plan**

If you had an outstanding balance of \$10,000.00 during the draw period, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.00% would be \$150.02. This Annual Percentage Rate could be reached during the 2nd month of the draw period.

If you had an outstanding balance of \$10,000.00 during the repayment period, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.00% would be \$161.06. This Annual Percentage Rate could be reached during the 2nd month of the repayment period.

## **Introductory Rate**

### **Amortizing Plan With Introductory Rate**

If your line of credit is subject to an Introductory Rate, for the 3-month period immediately following the Date of Agreement, the **ANNUAL PERCENTAGE RATE** that will apply to your account will be 2.99%.\* Upon the expiration of the Introductory Rate period, your account will be subject to the Variable Rate provisions described herein. The initial Annual Percentage Rate is not based on the index and margin used for later adjustments.

\*This represents an Introductory Rate we have recently used.

### Historical Example

The following table shows how the Annual Percentage Rate and the monthly payments for a single \$10,000.00 credit advance would have changed based on changes in the index since 2010. The index is from the Wall Street Journal and is calculated on the first business day of November of each year. While only one payment amount per year is shown, payments may have varied during the year. The table assumes that no additional credit advances were taken, that only the minimum payments were made, and that the rate remained constant during the year. It does not necessarily indicate how the index or your payments will change in the future.

### Amortizing Plans

Year	Index	Margin(1)	ANNUAL PERCENTAGE RATE		Payment Period	Minimum Payment	
			(2)	(3)		(2)	(3)
2010	3.25	-1.00	4.00%(4)	1.99%(5)	DRAW	\$100.00(6)	\$100.00(6)
2011	3.25	-1.00	4.00%(4)	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2012	3.25	-1.00	4.00%(4)	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2013	3.25	-1.00	4.00%(4)	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2014	3.25	-1.00	4.00%(4)	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2015	3.25	-1.00	4.00%(4)	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2016	3.50	-1.00	4.00%(4)	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2017	4.25	-1.00	4.00%	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2018	5.25	-1.00	4.25%	4.25%	DRAW	\$100.00(6)	\$100.00(6)
2019	4.75	-1.00	4.00%	4.00%(3)	DRAW	\$100.00(6)	\$100.00(6)
2020	3.25	-1.00	4.00%(4)	4.00%(3)	REPAYMENT	\$100.00(6)	\$43.62(7)
2021	3.25	-1.00	4.00%(4)	4.00%(3)	REPAYMENT	\$0.00	\$0.00
2022	6.25	-1.00	5.25%	5.25%	REPAYMENT	\$0.00	\$0.00
2023	8.50	-1.00	7.50%	7.50%	REPAYMENT	\$0.00	\$0.00
2024	8.00	-1.00	7.00%	7.00%	REPAYMENT	\$0.00	\$0.00

(1) This represents a Margin we have recently used.

(2) This represents the Annual Percentage Rate and Minimum Payment for our Amortizing Lines of Credit without an introductory rate.

(3) This represents the Annual Percentage Rate and Minimum Payment for our Amortizing Lines of Credit with an introductory rate.

(4) This represents the minimum annual percentage rate.

(5) This represents the introductory rate.

(6) This represents the \$100.00 minimum payment.

(7) This represents the final payment.

### Interest Only Plan

Year	Index	Margin(1)	ANNUAL PERCENTAGE RATE		Payment Period	Minimum Payment
			(2)	(3)		(2)
2010	3.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2011	3.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2012	3.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2013	3.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2014	3.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2015	3.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2016	3.50	-1.00	4.00%(3)		DRAW	\$100.00(4)
2017	4.25	-1.00	4.00%(3)		DRAW	\$100.00(4)
2018	5.25	-1.00	4.25%		DRAW	\$100.00(4)
2019	4.75	-1.00	4.00%(3)		DRAW	\$100.00(4)
2020	3.25	-1.00	4.00%(3)		REPAYMENT	\$100.00(4)
2021	3.25	-1.00	4.00%(3)		REPAYMENT	\$0.00
2022	6.25	-1.00	5.25%		REPAYMENT	\$0.00
2023	8.50	-1.00	7.50%		REPAYMENT	\$0.00
2024	8.00	-1.00	7.00%		REPAYMENT	\$0.00

(1) This represents a Margin we have recently used.

(2) This represents the Annual Percentage Rate and Minimum Payment

(3) This represents the minimum annual percentage rate.

(4) This represents the \$100.00 minimum payment.